

ENERGYNORTH NATURAL GAS, INC.

Calculation of the Projected Over or Under Collection of the
2012 - 2013 Winter Cost of Gas Filing
DG 12-265

February 1, 2013

Under/(Over) Collection as of 01/01/12					\$ 3,836,546
Forecasted firm Residential therm sales 02/01/13 - 04/30/13				29,412,019	
Residential Cost of Gas Rate per therm				\$ (0.6565)	
Forecasted firm C&I High Winter Use therm sales 02/01/13 - 04/30/13				18,478,533	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.6582)	
Forecasted firm C&I Low Winter therm sales 02/01/13 - 04/30/13				2,582,222	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.6517)	
Forecasted firm Residential therm sales 01/13				4,511,950	
Residential Cost of Gas Rate per therm				\$ (0.6799)	
Forecasted firm C&I High Winter Use therm sales 01/13				2,840,460	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.6816)	
Forecasted firm C&I Low Winter Use therm sales 01/13				380,292	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.6751)	
Forecast recovered costs at current rate 01/01/13 - 4/30/13					(38,414,717)
Fixed Price Option	FPO w Premium	FPO Premium	FPO w/o Premium		
13% of Residential Sales	5,143,577	5,143,577	5,143,577		
FPO Residential Cost of Gas Rate per therm	\$ (0.6919)	\$ (0.0200)	\$ (0.6719)		
9% of C&I High Winter Use Sales	1,454,471	1,454,471	1,454,471		
FPO C&I- High Winter Use Cost of Gas Rate per therm	\$ (0.6936)	\$ (0.0200)	\$ (0.6736)		
9% of C&I Low Winter Use Sales	151,229	151,229	151,229		
FPO C&I- Low Winter Use Cost of Gas Rate per therm	\$ (0.6871)	\$ (0.0200)	\$ (0.6671)		
Forecast recovered costs at FPO Rate	(4,671,565)	(134,986)	(4,536,580)		(4,536,580)
Unbilled COG Revenues- 01/01/13 - 4/30/13					7,709,515
Total Forecast recovered Costs					
Revised projected gas costs 01/01/13 - 4/30/13					\$ 37,792,637
Estimated interest charged (credited) to customers 01/01/13 - 4/30/13					39,792
Projected under / (over) collection as of 04/30/13 (A)					\$ 6,427,193

Actual Gas Costs through 01/01/13	\$ 16,441,666
Revised projected gas costs 01/01/13 - 4/30/13	<u>37,832,428</u>
Estimated total adjusted gas costs 01/01/13 - 4/30/13 (B)	\$ <u>54,274,094</u>

Under/ (over) collection as percent of total gas costs (A/B)	11.84%
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Projected under / (over) collections as of 4/30/13(A)	\$ 6,427,193
Under Collection Not Recovered	\$ 55,443
Maximum under collection allowed due to Maximum approved Rate	\$ 6,371,750
Forecasted Non FPO firm therm sales 02/01/13 - 4/30/13 (C)	34,747,392
Change in rate used to reduce forecast under/(over) collection (A/C)	\$ 0.1834
Current Cost of Gas Rate	\$ 0.6565
Revised Cost of Gas Rate	\$ 0.8399

Revised as follows:

The revised projected gas costs include the February 2013 - April 2013 NYMEX strip as of January 22, 2013.

Compliance rates per New Hampshire Public Utilities Commission Order Number 25,435 dated October 30, 2012 in Docket DG 12-265: The Company may adjust the approved cost of gas rate of \$0.6719 per therm upwards by no more than plus 25% or \$0.1680 per therm. The adjusted cost of gas rate shall not be more than \$0.8399 per therm (pursuant to NHPUC NO. 7 Gas section 16(N)).

ENERGYNORTH NATURAL GAS, INC.
Projected Over or Under Collection

Without Rate Adjustment	Oct-12	Nov-12 (actual)	Dec-12 (actual)	Jan-13 (estimate)	Feb-13 (estimate)	Mar-13 (estimate)	Apr-13 (estimate)	May-13 (estimate)	Total Peak
Total Demand		\$ 931,062	\$ 1,056,563	\$ 1,390,981	\$ 1,308,419	\$ 1,226,023	\$ 1,182,267		\$ 7,095,315
Total Commodity		\$ 4,379,092	\$ 8,472,380	\$ 11,916,336	\$ 9,198,984	\$ 5,612,908	\$ 2,989,811		\$ 42,569,509
Hedge Savings		\$ 262,720	\$ 251,155	\$ 365,340	\$ 389,311	\$ 486,690	\$ 228,884		\$ 1,984,100
Total Gas Costs		\$ 5,572,874	\$ 9,780,098	\$ 13,672,657	\$ 10,896,714	\$ 7,325,620	\$ 4,400,962		\$ 51,648,923
Adjustments and Indirect Costs									
Refunds & Adjustments		\$23,408	\$233,877	\$0	\$0	\$0	\$0		\$257,285
It Margin		-	-	-	-	-	-		-
Inventory Financing		-	-	11,233	8,717	6,173	5,453		31,577
Transportation Revenue		-	-	(3,233)	(3,428)	(3,005)	(2,330)		(11,996)
Broker Revenue		(26,420)	(145,291)	(37,893)	(51,607)	(10,518)	(38,091)		(309,820)
Off System and Capacity Release		-	(81,194)	(163,638)	(167,005)	(167,181)	(195,860)		(774,879)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		151,532	249,381	348,945	279,458	190,067	116,858		1,336,241
Working Capital		7,356	12,326	17,376	13,848	9,310	5,593		65,810
Misc Overhead		1,789	1,789	1,789	1,789	1,789	1,789		10,735
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 487,736	\$ 600,959	\$ 504,651	\$ 411,844	\$ 356,706	\$ 223,483		\$ 2,585,380
Interest		\$ 8,961	\$ 9,204	\$ 14,447	\$ 14,340	\$ 8,986	\$ 2,019		\$ 57,957
Total Gas Costs plus Indirect Costs		\$ 6,069,571	\$ 10,390,261	\$ 14,191,755	\$ 11,322,898	\$ 7,691,312	\$ 4,626,464		\$ 54,292,260
Collections		\$ (1,132,186)	\$ (7,657,814)	\$ (11,564,942)	\$ (11,811,798)	\$ (10,211,077)	\$ (6,859,766)	\$ (2,638,699)	\$ (51,876,282)
Less FPO Premium		\$ -	\$ -	\$ 35,401	\$ 37,877	\$ 32,696	\$ 21,985	\$ 7,028	\$ 134,986
Unbilled		\$ (5,971,704)	\$ (7,709,515)	\$ (7,860,304)	\$ (6,032,698)	\$ (4,568,236)	\$ (2,843,650)	\$ -	\$ (34,986,105)
Reverse Prior Month Unbilled		\$ -	\$ 5,971,704	\$ 7,709,515	\$ 7,860,304	\$ 6,032,698	\$ 4,568,236	\$ 2,843,650	\$ 34,986,105
Prior Period	\$ 3,876,230	\$ (1,034,319)	\$ 994,635	\$ 2,511,425	\$ 1,376,583	\$ (1,022,608)	\$ (486,731)	\$ 211,978	\$ 6,427,193
		\$ 2,841,911	\$ 3,836,546						
Total Forecasted Sales Volumes		2,033,163	11,811,534	17,235,457	17,879,201	15,456,597	10,384,290	3,999,207	78,799,448
Total Forecasted Collections		(\$1,132,186)	(\$7,657,814)	(\$11,564,942)	(\$11,811,798)	(\$10,211,077)	(\$6,859,766)	(\$2,638,699)	(\$51,876,282)
With Rate Adjustment	Oct-12	Nov-12 (actual)	Dec-12 (actual)	Jan-13 (estimate)	Feb-13 (estimate)	Mar-13 (estimate)	Apr-13 (estimate)	May-13 (estimate)	Total Peak
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Total Commodity		\$ 4,379,092	\$ 8,472,380	\$ 11,916,336	\$ 9,198,984	\$ 5,612,908	\$ 2,989,811		\$ 42,569,509
Hedge Savings		\$ 262,720	\$ 251,155	\$ 365,340	\$ 389,311	\$ 486,690	\$ 228,884		\$ 1,984,100
Total Gas Costs		\$ 5,572,874	\$ 9,780,098	\$ 13,672,657	\$ 10,896,714	\$ 7,325,620	\$ 4,400,962		\$ 51,648,923
Adjustments and Indirect Costs									
Prior Period Adjustment		\$23,408	\$233,877	\$0	\$0	\$0	\$0		\$257,285
It Margin		-	-	-	-	-	-		-
Inventory Financing		-	-	11,233	8,717	6,173	5,453		31,577
Transportation Revenue		-	-	(3,233)	(3,428)	(3,005)	(2,330)		(11,996)
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Fixed Price Option Admin.		-	-	-	-	-	-		-
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Misc Overhead		1,789	1,789	1,789	1,789	1,789	1,789		10,735
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 487,736	\$ 600,959	\$ 504,651	\$ 411,844	\$ 356,706	\$ 223,483		\$ 2,585,380
Interest		\$ 8,961	\$ 9,204	\$ 14,447	\$ 14,340	\$ 8,986	\$ 2,019		\$ 57,957
Total Gas Costs plus Indirect Costs		\$ 6,069,571	\$ 10,390,261	\$ 14,191,755	\$ 11,322,898	\$ 7,691,312	\$ 4,626,464		\$ 54,292,260
Collections		\$ (1,132,186)	\$ (7,657,814)	\$ (11,564,942)	\$ (13,278,259)	\$ (12,747,006)	\$ (8,563,221)	\$ (3,307,793)	\$ (58,251,220)
Less FPO Premium		\$ -	\$ -	\$ 35,401	\$ 37,877	\$ 32,696	\$ 21,985	\$ 7,028	\$ 134,986
Unbilled		\$ (5,971,704)	\$ (7,709,515)	\$ (7,527,169)	\$ (7,345,144)	\$ (5,514,567)	\$ (3,358,834)	\$ -	\$ (37,426,934)
Reverse Prior Month Unbilled		\$ -	\$ 5,971,704	\$ 7,709,515	\$ 7,527,169	\$ 7,345,144	\$ 5,514,567	\$ 3,358,834	\$ 37,426,934
Prior Period	\$ 3,876,230	\$ (1,034,319)	\$ 994,635	\$ 2,844,560	\$ (1,735,459)	\$ (3,192,421)	\$ (1,759,040)	\$ 58,069	\$ 52,255
		\$ 2,841,911	\$ 3,836,546						
Total Forecasted Sales Volumes		2,033,163	11,811,534	17,235,457	17,879,201	15,456,597	10,384,290	3,999,207	78,799,448
Total Forecasted Collections		(\$1,132,186)	(\$7,657,814)	(\$11,564,942)	(\$13,278,259)	(\$12,747,006)	(\$8,563,221)	(\$3,307,793)	(\$58,251,220)